

# REVENUES MONTHLY COMPARISONS

FY 2020  
AS OF FEBRUARY 29, 2020

| <i>MONTH</i> | <i>FY 2019</i> | <i>FY 2020</i> | <i>VARIANCE</i> | <i>% DIFF.</i> |
|--------------|----------------|----------------|-----------------|----------------|
| OCTOBER      | \$ 6,086,280   | \$ 6,030,831   | \$ (55,449)     | -0.9%          |
| NOVEMBER     | \$ 5,835,085   | \$ 5,627,744   | \$ (207,341)    | -3.6%          |
| DECEMBER     | \$ 5,635,630   | \$ 5,622,503   | \$ (13,127)     | -0.2%          |
| JANUARY      | \$ 5,688,572   | \$ 5,627,803   | \$ (60,769)     | -1.1%          |
| FEBRUARY     | \$ 5,458,289   | \$ 5,519,074   | \$ 60,785       | 1.1%           |
| MARCH        |                |                |                 |                |
| APRIL        |                |                |                 |                |
| MAY          |                |                |                 |                |
| JUNE         |                |                |                 |                |
| JULY         |                |                |                 |                |
| AUGUST       |                |                |                 |                |
| SEPTEMBER    |                |                |                 |                |
| CUMULATIVE   | \$ 28,703,856  | \$ 28,427,956  | \$ (275,900)    | -1.0%          |