I. CALL TO ORDER
With a quorum present, Mayor Pro Tempore Juan Narvaez called the meeting to order.

II. PLEDGE OF ALLEGIANCE
Mayor Pro Tempore Juan Narvaez led in the pledge of allegiance.

III. ROLL CALL
In attendance:

Rudy Gonzalez, District I
Esteban Rangel, District II
Alejandro Perez, Jr., District III
Juan Narvaez, Mayor Pro-Tempore, District IV
Roque Vela, Jr., District V
Charlie San Miguel, District VI
George J. Altgelt, District VII
Roberto Balli, District VIII
Doanh “Zone” T. Nguyen Acting City Secretary
Jesus Olivares, City Manager
Cynthia Collazo, Deputy City Manager
Horacio De Leon, Assistant City Manager
Raul Casso, City Attorney

Motion to excuse Mayor Pete Saenz’s absence as he is in Washington for business purposes.

Moved: Mayor Pro Tempore Narvaez
Second: Cm. Altgelt
For: 6 Against: 0 Abstain: 0

Cm. Rangel and Cm. Vela were not present.

Cm. Vela joined at 5:40 pm.
Cm. Rangel joined at 5:40 pm.

IV. MINUTES
Approval of the minutes of December 7, 2015, and January 4, 2016.
Motion to approve the December 7, 2015, and January 4, 2016, minutes.

Moved: Cm. San Miguel  
Second: Cm. Perez  
For: 6  
Against: 0  
Abstain: 0  
Cm. Rangel and Cm. Vela were not present.

V. COMMUNICATIONS AND RECOGNITIONS

Communiqués

1. Presentation by Streets of Laredo Mall, Inc. DBA Laredo Main Street on the 18th Annual Ueta Jamboozie Festival to be held on Saturday, January 30, 2016.

   Carol Alexander of Laredo Main Street thanked the City of Laredo for providing the economic tools necessary to sustain new investments in Downtown Laredo. She invited Council to the 18th annual Ueta Jamboozie Festival on Saturday, January 30, at 5:00 pm. More information can be found at www.laredomainstreet.org, www.jamboozie.org, or the Laredo Main Street Facebook page.

   Jack Cruthirds, Laredo Main Street Board Member and Ueta Duty Free Regional Director of Operations, stated that Laredo is an important part of Ueta’s history and success. This year’s Jamboozie will be Ueta’s ninth year as the title sponsor. He also invited Council to the Jamboozie, particularly the Mayor’s Lunch.

2. Presentation by the Washington’s Birthday Celebration Association on 119th Celebration Commemorative Poster.

   Joe Castellano, President of the Washington’s Birthday Celebration, thanked Council for their support of the celebration every year. He invited Council to the 119th annual celebration from January 21 through February 22, 2016. He noted that this event will feature a “Tribute to Selena,” featuring the original members of Los Dinos.

3. Small video presentation and award by Mayor Pro-Tempore Juan Narvaez on the “Girdle Contest” hosted by Angel of Hope Christmas Gift Drive.

   Following the video presentation, Mayor Pro Tempore Narvaez congratulated Cm. Balli on winning the Angel of Hope Girdle Contest.

   Cm. Balli noted that the board serving the Angel of Hope Christmas Gift Drive is organized by Constable Rudy Rodriguez, who gives gifts to about 2,000 children every year.

Recognitions

None.
Citizen comments

Marcela Alvarez stated that Laredo’s poverty rate is extremely low at 91.7%. She is concerned that the adoption fee for dogs and cats at the Laredo animal shelter is too high, preventing citizens from adopting pets and causing them to be euthanized. She asked the City to lower or waive adoption fees and to provide funds to provide food and bedding for pets for when they are adopted and brought home. She also said that the sewage and garbage fees are more expensive than the water consumption fee. Although programs can help pay for these utilities, the process takes too long and emergencies arise. She asked Council to take action to make utility rates more affordable.

Armando Cisneros stated that the last special called Council meeting did not allow for public comments. The meeting was also not preceded by committee meetings. Several items were passed that involved large amounts of money but did not have much discussion. He proposed that every public meeting allows the public to participate. He noted he is suggesting this action to the Charter Review Commission, and he hopes Council supports this item.

City Attorney Raul Casso stated that public comment is something that Council decides and is not required. The ability of a citizen to speak is a privilege given by Council, and the Texas Open Meetings Act is not a forum for freedom of speech. The only caveat is that if public comments are allowed for three minutes, freedom of speech applies and Council can not discriminate if they do not like what the citizen is saying.

Annette Ugalde Bonugli, on behalf of District II, said that there is very poor lighting in Laredo’s parks. There are also too many stray dogs, making it unsafe for people to walk around. Trash in Santo Niño is a nuisance; she has seen trash and even toilets piling up on the side of the road. Drug addicts in Santo Niño is very problematic, and the parks lack curb appeal, like landscaping. There is no parking in Concord Hills, which is otherwise a beautiful attraction. The park also lacks structures to make it more inviting, like barbecue pits, picnic tables, or water fountains. Cheyenne Park also lacks curb appeal. She would like to see these issues addressed to attract more residents to the park.

Lakshmana “Vish” Viswanath asked for First Recycling audit results; the results were first requested in November of 2015 but he has not heard the results yet. He also noted that while the ability for citizens to comment is not a right but a privilege, it is still important for Council to allow the public an opportunity to voice their concerns.

Mario Peña of the American Institute of Architects stated that lecture he previously invited Council to had been rescheduled. He invited Council to the rescheduled lecture to focus on making cities walkable, potential increasing the viability of Laredo. The lecture will take place on January 27, 2016.

VI. APPOINTMENTS TO COMMISSIONS, BOARDS AND COMMITTEES

a. Appointment by Council Member Alejandro "Alex" Perez of to the Planning & Zoning Commission.

Motion to table.
b. Appointment by Council Member Alejandro "Alex" Perez of to the Historic District/Landmark Board.

Motion to approve the nomination of Council Member Alejandro “Alex” Perez of ____________ to the Historic District/Landmark Board.

No action.

c. Appointment by Council Member George Altgelt of Alejandro Villarreal III to the Convention and Visitors Bureau Advisory Committee.

Motion to approve the nomination of Council Member George Altgelt of Alejandro Villarreal III to the Convention and Visitors Bureau Advisory Committee.

Moved: Cm. Altgelt
Second: Cm. Rangel
For: 8 Against: 0 Abstain: 0

d. Appointment by Council Member Roque Vela Jr. of to the Planning and Zoning Commission.

Motion to table.

Moved: Cm. Vela
Second: Cm. Rangel
For: 8 Against: 0 Abstain: 0

VII. PUBLIC HEARINGS

1. Amending the City of Laredo FY 2016 Airport Operating and Airport Construction Budget to appropriate revenues in the amount of $2,000,000.00 for Airport Runway Protection Zone, appropriating said revenue to the appropriate expenditure accounts and authorizing the City Manager to implement said budget amendment.

Motion to open the public hearing.

Moved: Cm. Vela
Second: Cm. Gonzalez
For: 8 Against: 0 Abstain: 0

There was no public input.

Motion to close the public hearing and introduce.

Moved: Cm. Vela
2. Public Hearing and Introductory Ordinance amending the Zoning Ordinance (Map) of the City of Laredo by rezoning Lots 1 and 2, and parts of Lots 7 and 8, Block 1774, Eastern Division, located at 819 S New York Avenue, 2901 Blaine Street, from B-1 (Limited Commercial District) to B-3 (Community Business District); providing for publication and effective date.

Staff supports the application and Planning and Zoning Commission recommends approval of the zone change. District II

Motion to open the public hearing.

Moved: Cm. Rangel
Second: Cm. Vela
For: 8 Against: 0 Abstain: 0

Karen Case of Varela Investment Ventures stated a tenant caters to children’s services. The tenant would like to expand her business to include a banquet hall environment for parties. In order to do that, she needs the B3 zoning. Ms. Case noted she is in favor of this item.

Nathan Bratton, Planning Director, stated that there were 30 notices sent out; there was no opposition in reply.

Motion to close the public hearing and introduce.

Moved: Cm. Rangel
Second: Cm. Gonzalez
For: 8 Against: 0 Abstain: 0

3. Public Hearing and Introductory Ordinance amending the Zoning Ordinance (Map) of the City of Laredo by authorizing a Special Use Permit for a Restaurant Serving Alcohol, on Lot 2, Block 1, Walmart at San Isidro Ranch Subdivision, located at 10719 International Boulevard; providing for publication and effective date.

Staff supports the application and Planning and Zoning Commission recommends approval of the Special Use Permit. District VI

Motion to open the public hearing.

Moved: Cm. San Miguel
Second: Cm. Gonzalez
For: 8 Against: 0 Abstain: 0

Chelsea Huey, on behalf of Walmart and Applebee’s, stated that both establishments are in favor of this item.
Motion to close the public hearing and introduce.

Moved: Cm. San Miguel  
Second: Cm. Rangel  
For: 8  
Against: 0  
Abstain: 0

4. Amending the Zoning Ordinance (Map) of the City of Laredo by rezoning four (4) acres out of Tracts 8-A, 8-B, 8-C and 8-D, Casa Verde Acres Subdivision, as further described by metes and bounds in attached Exhibit “A”, located at 8404 Casa Verde Road, from R-1 (Single-family residential District) to R-2 (Multi-Family Residential District); providing for publication and effective date.

Staff is in support of the application and the Planning and Zoning Commission recommends approval of the zone change. District V

Motion to open the public hearing.

Moved: Cm. Vela  
Second: Cm. Rangel  
For: 8  
Against: 0  
Abstain: 0

Marcelo Galvan stated that he is in favor of this item.

Motion to close the public hearing and introduce.

Moved: Cm. Vela  
Second: Cm. Gonzalez  
For: 8  
Against: 0  
Abstain: 0

5. Amending the Zoning Ordinance (Map) of the City of Laredo by rezoning Lot 3, Block 1, Webb County Road and Bridge Plat Subdivision, located at 7210 U.S. Highway 59, from AG (Agricultural District) to B-1 (Limited Commercial District); providing for publication and effective date.

Staff is in support of the application and the Planning and Zoning Commission recommends approval of the zone change. District V

Motion to open the public hearing.

Moved: Cm. Vela  
Second: Cm. Gonzalez  
For: 8  
Against: 0  
Abstain: 0

Oscar Castillo with Peua Consulting stated he in favor of this item. The purpose of this zone change is for a fire station, which would not be possible with an agricultural zoning.

Motion to close the public hearing and introduce.
Moved: Cm. Vela
Second: Cm. Gonzalez
For: 8    Against: 0    Abstain: 0

6. Amending the Zoning Ordinance (Map) of the City of Laredo by authorizing a Conditional Use Permit for an impound lot on Lots 3 and 4, Block 807, Eastern Division, located at 306 and 316 South Meadow Avenue; providing for publication and effective date.

Staff is not in support of the application and the Planning and Zoning Commission recommends approval of the Conditional Use Permit. District III

Motion to open the public hearing.

Moved: Cm. Vela
Second: Cm. Gonzalez
For: 8    Against: 0    Abstain: 0

Nathan Bratton stated the intended use of this lot is to store vehicle inventory for a car business. There were no responses for or against the notices sent out. A six-foot fence surrounds three sides of the lot, but it will need to be seven feet and opaque as part of the Conditional Use Permit. The property owner will also have to pave the lot.

Ramon Chavez, Building Development Services Director, stated that several citations were issued to the property owner for operating in an incorrect zone.

Motion to close the public hearing and approve the Conditional Use Permit.

Moved: Cm. Perez
Second: Cm. Balli
For: 7    Against: 0    Abstain: 0

Cm. Altgelt was not present.

7. Public hearing and introductory ordinance amending the Zoning Ordinance (Map) of the City of Laredo by rezoning Lot 2B, Block 3, McPherson Acres, Unit 1, located at 5812 McPherson Road, from B-3 (Community Business District) to B-4 (Highway Commercial District); providing for publication and effective date.

Staff does not support the application and Planning and Zoning Commission recommends denial of the zone change. The applicant has since exercised the right to appeal this decision directly to City Council. District V

Motion to open the public hearing.

Moved: Cm. Rangel
Second: Cm. Gonzalez
For: 7    Against: 0    Abstain: 0
Cm. Altgelt was not present.

Juan Sanchez from Sanchez Family Investments stated that he is in favor of this item. He asked Council to consider the zone change because the company is inviting more investors to the large property.

Motion to close the public hearing and approve the zone change.

Moved: Cm. Vela  
Second: Cm. Rangel  
For: 8  
Against: 0  
Abstain: 0

8. Amending the Zoning Ordinance (Map) of the City of Laredo by authorizing a Conditional Use Permit for a furniture store on Lot 313, Block 14, Del Mar Hills Subdivision, Section “1”, Area “C”, located at 419 E. Del Mar Boulevard; providing for publication and effective date.

Staff is not in support of the application and the Planning and Zoning Commission recommends denial of the Conditional Use Permit. District V

Motion to open the public hearing.

Moved: Cm. Vela  
Second: Cm. Gonzalez  
For: 8  
Against: 0  
Abstain: 0

Randy Blair, resident near this location, stated that the entire strip is residential with the exception of one building. It is near the Fenwick intersection, which is a difficult area to turn onto Del Mar Blvd. Traffic in that section of Del Mar is so bad that mailboxes and light posts often need to be replaced; there are many traffic accidents and commerce would make it worse at this time. He is not in favor of this item. He also noted that Judd Gilpin recommended that Del Mar Blvd. not be widened while it remains residential.

Edgar Parra, the property owner, stated that he is in favor of this item. His intention is to rehabilitate his furniture store and move it to the Del Mar address. He has a warehouse where the furniture products are received; they will be moved in small trucks, not trailers, which was a concern of some residents. He believes the store will only attract five to seven additional cars per day as the furniture store is high-end with a small clientele.

Paul Saenz, on behalf of the landowners next door to Lot 313, stated that around 20 residents signed a petition opposing the Conditional Use Permit application. He is not in favor of this item because Del Mar Blvd. is a heavily-trafficked area even as a residential area. While Mr. Parra owns the property, he only recently bought it and did so with the intention of converting it to a business.

Valentin Cuellar, a resident near Lot 313, is not in favor of this item. He stated that
many of the residents want to keep the area residential only.

Nathan Bratton sent out 17 notices; they received 11 responses in opposition and none in favor.

Motion to close the public hearing and deny.

Moved: Cm. Vela
Second: Cm. San Miguel
For: 8    Against: 0    Abstain: 0

9. Amending the Zoning Ordinance (Map) of the City of Laredo by rezoning Lot 2, Block 624, Western Division, located at 2416 Ventura Street, from R-2 (Multi-Family Residential District) to R-3 (Mixed Residential District); providing for publication and effective date.

Staff does not support the application and the Planning and Zoning Commission recommends approval of the zone change. District VIII

Motion to open the public hearing.

Moved: Cm. Rangel
Second: Cm. Gonzalez
For: 8    Against: 0    Abstain: 0

Nathan Bratton stated that the assessment of the area was single family residences. The stated use is for a manufactured home.

Motion to close the public hearing and deny.

Moved: Cm. Balli
Second: Cm. Altgelt
For: 8    Against: 0    Abstain: 0

10. Amending the Zoning Ordinance (Map) of the City of Laredo by rezoning Lot 10, Block 86, Western Division, located at 320 Iturbide Street from B-1 (Limited Commercial District) to B-3 (Community Business District); providing for publication and effective date.

Staff is not in support of the application and the Planning and Zoning Commission recommends approval of the zone change. District VIII

Nathan Bratton stated that 44 notices were sent out to surrounding property owners; two were returned in favor while one was returned in opposition. At the time of their recommendation, the Planning and Zoning Commission was not aware that an additional lot was for sufficient parking. The change is for a pool hall and restaurant. He said that a Conditional Use Permit would work for this zone change.

Motion to approve.
VIII. INTRODUCTORY ORDINANCES

11. Authorizing the City Manager to execute a lease assignment from Adriana Martinez, as LESSEE, to Mel-Mac Deck Investments, LLC., as ASSIGNEE, of that original lease agreement approved by Ordinance No. 95-O-177 dated August 7, 1995 and as amended by Ordinance No. 2015-O-020 for approximately 16,291.44 square feet of land located at 1719 E. Hillside St., located at the Laredo International Airport. The monthly rental effective September 1, 2015 is increased from $1,410.46 to $1,660.46 and shall be adjusted by changes in CPI. All other terms and conditions remain the same and in effect; providing for an effective date. (Approved by Operations and Finance Committees)

Ordinance Introduction: City Council

12. Authorizing the ratification of the contract amendment with the Texas Health and Human Services Commission (HHSC) and amending the FY 2015-2016 budget by appropriating additional revenues and expenditures in the amount of $106,158.60 with a cash match of $10,616.00 for a total of $573,274.60 for continuation of the Nurse Family Partnership (NFP) for the City of Laredo Health Department (CLHD) to provide evidence-based nurse home visitation for first-time mothers and development and preventive care to their children to ensure a healthy birth outcome for mom and baby for the period beginning September 1, 2015 through August 31, 2016. (As Amended and approved by Operation Committee)

Ordinance Introduction: City Council

IX. FINAL READING OF ORDINANCES

Motion to waive the final reading of Ordinances 2016-O-002, 2016-O-003, 2016-O-004, 2016-O-005, 2016-O-006, 2016-O-007, and 2016-O-008.

Moved: Cm. Rangel  
Second: Cm. Balli 
For: 8    Against: 0    Abstain: 0

2016-O-002 amending the Zoning Ordinance (Map) of the City of Laredo by authorizing a Special Use Permit for a Communication Tower, on Lots 3, 4, 5, and 6, Block 357, Eastern Division, located at 620 E Lyon Street. District IV

Motion to adopt Ordinance 2016-O-002.

Moved: Cm. Rangel  
Second: Cm. Balli
2016-O-003 Amending the Zoning Ordinance (Map) of the City of Laredo by authorizing a Conditional Use Permit for an air conditioning contractor's office and warehouse on Lots 7 and 8, Block 1490, Eastern Division, located at 2520 Cortez Street; providing for publication and effective date. (As Amended) District III

Motion to adopt Ordinance 2016-O-003.

Moved: Cm. Rangel
Second: Cm. Balli
For: 8    Against: 0   Abstain: 0

2016-O-004 Revoking a Conditional Use Permit for the property located at 413 Clark Blvd. and repealing Ordinance No. 2002-O-274; providing for publication and effective Date.

Motion to adopt Ordinance 2016-O-004.

Moved: Cm. Rangel
Second: Cm. Balli
For: 8    Against: 0   Abstain: 0

2016-O-005 Establishing the rental rate structure for all properties managed on behalf of the City of Laredo Airport’s Federal Acquisition Regulation (FAR) Part 150 Noise Compatibility Program by setting the monthly rental fee amounts for multi-family units effective April 1, 2016 as $380.00 for a one bedroom unit, $430.00 for a two bedroom unit, $553.00 for a two bedroom duplex unit and $480.00 for a three bedroom unit and providing a biennial monthly increase of $20.00 in fiscal years 2018 and 2020; setting the initial rental rate for single family units for 6% of the purchase price; providing for a monthly rate increase of $30.00 effective April 1, 2016 for single family housing units rented more than a year and providing a biennial monthly increase of $20.00 in fiscal years 2018 and 2020; the deposit amounts for all new tenants on or after April 1, 2016 will be established at the same rate as the rental amount; and repealing all ordinances or parts of ordinances in conflict herewith; providing a severability clause; and providing an effective date.

Motion to adopt Ordinance 2016-O-005.

Moved: Cm. Rangel
Second: Cm. Balli
For: 8    Against: 0   Abstain: 0

2016-O-006 Establishing the rental rate structure for the Jose A. Flores Apartment Complex located at the Old Air Force Base, by setting the monthly rental fee amounts effective April 1, 2016 as $474.00 for a two bedroom unit, $600.00 for a three bedroom unit, and $691.00 for a four bedroom unit; providing for
biennial increases of $20.00 per month on October 1, 2018 and October 1, 2020; providing security deposits for new tenants in the same amount as the monthly rental; repealing all ordinances or parts of ordinances in conflict herewith; providing a severability clause; and providing an effective date.

Motion to adopt Ordinance 2016-O-006.

Moved: Cm. Rangel
Second: Cm. Balli
For: 8     Against: 0     Abstain: 0

2016-O-007 Establishing the rental rate structure for the Tomas Flores Apartment Complex located at 2301 & 2302 Lafayette St., by setting the monthly rental fee amounts effective April 1, 2016 as $404.00 for a two bedroom unit, and $491.00 for a three bedroom unit; providing for biennial increases of $20.00 per month on October 1, 2018 and October 1, 2020; providing a security deposit for new tenants in the same amount as the rental fees; repealing all ordinances or parts of ordinances in conflict herewith; providing a severability clause; and providing an effective date.

Motion to adopt Ordinance 2016-O-007.

Moved: Cm. Rangel
Second: Cm. Balli
For: 8     Against: 0     Abstain: 0

2016-O-008 Re-adopting guidelines and criteria governing tax abatements by the City of Laredo; providing for severability; providing for an effective date of January 21, 2016 through January 20, 2018; and publication. The major changes to the guidelines include the following:

1.) Adding a $1,000.00 non-refundable application fee.
2.) Not allowing a tax abatement on any development that has obtained a building permit or is obtaining a tax abatement under the Neighborhood Empowerment Zone Program.
3.) Allowing an abatement on hospitality, tourism and retail developments only if City Council determines that project will make a unique or unequal contribution to the economy and project is expected to have at least $10 Million Dollars in Added Value to real property improvements and hires at least 10 new permanent full time jobs.
4.) Including inventory and supplies as ineligible property.

Motion to adopt Ordinance 2016-O-008.

Moved: Cm. Rangel
Second: Cm. Balli
For: 8     Against: 0     Abstain: 0

2016-O-009 An Ordinance amending Chapter 19 (Motor Vehicles and Traffic) of the City
of Laredo Code of Ordinances by repealing and replacing the language in Section 19-224 (Regulating the use of hand-held mobile communication devices while driving) to ensure the enforceability of the provisions contained therein; and providing for the following: findings of fact, savings, severability, repealer, and an effective date.

Vish noted that 2.09 of the City Charter states that items that have been changed shall be crossed out, and items that are new shall be italicized so that it is clear what has been amended. He stated that this procedure was not followed for this ordinance, so he does not know what has been amended. It is not clear, and he does not think the Charter is being followed.

City Manager Jesus Olivares stated that he would make that information available.

Motion to adopt Ordinance 2016-O-009.

    Moved:  Cm. Vela  
    Second:  Cm. Rangel  
    For:  8    Against:  0   Abstain:  0

X. RESOLUTIONS

13. 2016-R-05 Authorizing the City Manager to accept and execute a contract from the Texas Department of State Health Services (DHS) in the amount of $112,533.00 with a cash match (inkind) of $22,507.00, for a total award amount of $135,040.00 for the City of Laredo Health Department (CLHD) Tuberculosis Prevention & Control/Federal Program for the term of January 1, 2016 through December 31, 2016. (Approved by Operations Committee)

    Motion to approve Resolution 2016-R-05.

    Moved:  Cm. Vela  
    Second:  Cm. Rangel  
    For:  8    Against:  0   Abstain:  0

14. 2016-R-08 Authorizing the acceptance of the surface estate of the following three tracts through the charitable donation by the Fernando A. Salinas Trust and authorizing the City Manager to execute donation agreement documents that set forth the terms of the donation. Said tracts described as follows; Tract 1) Lot 4, Block 441, Western Division, City of Laredo, Webb County, Texas, commonly known as 1803 Juarez Avenue Tract 2) Lot 3, Block 442, Western Division, City of Laredo, Webb County, Texas, commonly known as 1806 Juarez Avenue and Tract 3) the eastern 1/2 of Lots 6 and 7, Block 169, Western Division, City of Laredo, Webb County, Texas, commonly known as 1517 Washington Street. The property contribution will be accounted for in the City’s Fixed Assets system.
XI. MOTIONS

15. Consideration to adopt the 2016 Federal Legislative Agenda for the 114th Second Congressional Session.

Clarissa Rangel of the City Manager's Office stated that Laredo delegates are scheduled to go to Washington February 28 through March 3, 2016. Laredo Day is scheduled for March 2, 2016. Confirmed to go are Mayor Pete Saenz, Council Members Rudy Gonzalez, Alex Perez, Charlie San Miguel, and George Altgelt. They have received a draft of the legislative agenda for review, and four recommendations from the Laredo Development Foundation are as follows: Loop 20 overpasses, the widening of Mines Road, Hachar Parkway, and the widening of I-35 between Laredo and San Antonio.

Motion to approve and include the recommendations of the Laredo Development Foundation.

Moved: Cm. Altgelt
Second: Cm. Gonzalez
For: 8 Against: 0 Abstain: 0

16. Consideration for approval of amendment no. 1, an increase of $313,159.00 to the professional services contract with Arredondo, Zepeda, & Brunz, LLC (AZ&B), Dallas, Texas, for the Quality Assurance Construction for the Next Disposal Cell for the City of Laredo Municipal Landfill located at 6912 HWY 359, Laredo, Texas, for additional services to prepare plans and specifications for the increase acreage as approved by Texas Commission on Environmental Quality TCEQ. An application to Texas Commission on Environmental Quality was submitted in 2014. The TCEQ permit was officially signed on January 4, 2016, whereas it was initially assumed that the acreage allowable would be only permissible to 13 acres, however, 27 acres were authorized. Current engineering contract amount with this amendment is $2,538,948.95. Funding is available in the Solid Waste Fund. (As Amended)

Motion to approve.

Moved: Cm. Vela
Second: Cm. Altgelt
For: 8 Against: 0 Abstain: 0

17. Authorizing the City Manager to enter into a contract with Hickey Pena and Frank Architects in the amount not to exceed six hundred fifty thousand ($650,000.00) for the preparation of City's Comprehensive Plan. Funding is available in the 2008 CO.
Motion to approve.

Moved: Cm. Rangel  
Second: Cm. Gonzalez  
For: 5  
Against: 1  
Abstain: 0

Cm. Gonzalez  
Cm. Vela  
Cm. Rangel  
Cm. Perez  
Mayor Pro Tempore Narvaez  
Cm. Altgelt  
Cm. Balli

Cm. San Miguel was not present.

18. Authorizing the City Manager to amend the current professional service contract with Bracewell and Giuliani, LLP by adding an additional $75,000.00. The total contract amount is not to exceed $125,000.00. This contract is for the continued work related to various economic incentive tools for The Coves and related projects. Funding is available in the General Fund.

Motion to approve.

Moved: Cm. Vela  
Second: Cm. Altgelt  
For: 8  
Against: 0  
Abstain: 0

19. Consideration to award a contract to Presidio Network Solutions Group, LLC, San Antonio, TX in the amount of $108,427.39 for the purchase and installation data storage system through the State of Texas, Department of Information Resources (DIR) cooperative purchase contracts. The City is a member of the State of Texas - Texas Procurement and Support Services (TPASS) Cooperative Purchasing program which allows the City of Laredo to take advantage of approved State contracts. Funding is available in the Utilities Department budget - Construction Divisions. (Approved by Operations Committee)

Motion to approve.

Moved: Cm. Vela  
Second: Cm. Altgelt  
For: 8  
Against: 0  
Abstain: 0

20. Consideration to award contract FY16-018 to lowest responsive, responsible bidder Hunter Knepsheild, Plano, Texas in the amount of $221,065.00. This contract is for the purchase and installation of Solar Lighting for Pathway for Bartlett Soccer Complex. Funding is available in the 2008 C.O.

Motion to postpone.
Moved: Cm. Vela  
Second: Cm. Gonzalez  
For: 5  
Against: 0  
Abstain: 0

Cm. San Miguel and Cm. Perez were not present.

21. Approving monthly adjustments to the tax roll. The amounts to be adjusted for the month of November 2015, represent a decrease of $63,453.89. These adjustments are determined by the Webb County Appraisal District and by court orders.

Motion to approve.

Moved: Cm. Vela  
Second: Cm. Altgelt  
For: 8  
Against: 0  
Abstain: 0

22. Approving monthly adjustments to the tax roll. The amounts to be adjusted for the month of December 2015, represent a decrease of $8,904.51. These adjustments are determined by the Webb County Appraisal District and by court orders.

Motion to approve.

Moved: Cm. Vela  
Second: Cm. Altgelt  
For: 8  
Against: 0  
Abstain: 0

23. Authorizing the City Manager to waive parking permit fees for parking meters, no parking anytime, and loading zone areas for the 18th annual UETA Jamboozie Festival on Saturday, January 30, 2016. A total of 220 parking meters and 36 loading zones will be utilized at $7.50 each. The total estimated revenue the City of Laredo is requested to waive is $1,920.00.

Motion to approve.

Moved: Cm. Vela  
Second: Cm. Altgelt  
For: 8  
Against: 0  
Abstain: 0

24. Award of a construction contract to the lowest responsible bidder Qro-Mex Construction, Granite Shoals, Texas in the amount of $2,141,380.00 for the Galveston Street Waterline Replacement Project. The project consists of the installation of 5,530 linear feet of new 8", 405 linear feet of 12" and 1,620 linear 16" diameter waterline. The contract time is one hundred fifty (150) working days. Funding is available in the 2015 Waterworks Revenue Bond.

Hector Salgado of Altus Construction said that his firm had the experience and capability to perform this job and recommended his company.

Hector Salgado of Altus Construction said that the construction firm has the experience to perform this job and asked Council to consider his firm.
Motion to award construction contract to Qro-Mex Construction.

Moved: Cm. Perez
Second: Cm. San Miguel
For: 4  Against: 4  Abstain: 0

Cm. Perez  Cm. Gonzalez
Cm. San Miguel  Cm. Rangel
Cm. Altgelt  Mayor Pro Tempore Narvaez
Cm. Balli  Cm. Vela

Motion fails.

City Attorney Casso said that Council can waive minor irregularities but not major ones. If what was missing from a vendor’s bid would, if supplemented, affect the judgment of those reviewing the bids, then that is a major irregularity.

Riazul Mia, Utilities Director, stated that Altus Construction was the lowest bid but did not provide the Utilities Department with proof that they had adequate experience in a waterline replacement project. Altus Construction provided a copy of the bonding, but their main concern was proving that they were experienced to handle the large scale project.

Mr. Salgado stated that his business development consultant is Tomas Rodriguez, a former City employee. Mr. Casso stated that this presented no issues for the City. Mr. Salgado explained that he is a Civil Engineer and Project Manager and has worked on similar projects in Spain. Altus Construction works on drainage, highway, and wastewater projects. He said that Altus has a bonding company and bid bond for this.

Mr. Mia said that Altus Construction did not submit an original bid bond. He also stated that Altus Construction’s upfront cost for the project was $200,000.00 whereas other companies requested $80,000.00, $50,000.00, and $90,000.00 upfront.

Edward Garza of Crane Engineering and consultants to City on this project, stated that Crane Engineering designed the projects, surveyed, assisted the City with the bid letting, reviewed the bids, and provided a letter of recommendation to the City based on the submitted bids. In their letter of recommendation, Crane Engineering stated that Qro-Mex was the lowest responsible bidder. He also explained that some mathematical errors in the bid tabulation, but Altus Construction was still the lowest bidder. Altus did provide experience, but their experience consisted of projects that they did not complete. These projects were finished by other contractors. In a comparison of the bids, Crane Engineering felt that Altus Construction’s bid was highly unbalanced and will be able to bill the City for 25% of the total contract within the first 30 days of the project. They may lose the incentive to complete the work, in his opinion. Altus did not provide a list of equipment as requested. He considered an unbalanced proposal and lack of experience to be major irregularities.

Mr. Casso gave an example that a copy of a bid bond rather than the original may be considered a minor irregularity. However, a major irregularity is one that in any way
compromises the free competition and places an individual bidder in a position of advantage. If the missing information affects one’s judgement so that if it were present the reviewer would change his mind, then that is also a major irregularity. Anything that affects the bottom line is a major irregularity.

Mr. Garza recommended that three of the four bidders be disqualified due to lack of information and experience.

Motion to award the construction contract to Altus Construction in the amount of $2,141,380.00 for the Galveston Street Waterline Replacement Project.

Moved: Cm. Rangel
Second: Cm. Gonzalez
For: 5 Against: 3 Abstain: 0
Cm. Gonzalez Cm. Perez
Cm. Rangel Cm. San Miguel
Mayor Pro Tempore Narvaez Cm. Altgelt
Cm. Vela
Cm. Balli

25. Authorizing the City Manager to reject the sole bid for Sombreretillo Wastewater Treatment Plant received on December 17, 2015 due to insufficient funding for the project.

Motion to approve.

Moved: Cm. Vela
Second: Cm. Altgelt
For: 8 Against: 0 Abstain: 0

26. Consideration for approval of the selection of engineering consultants based on Request For Qualifications (RFQ) received and authorizing the City Manager to negotiate a contract for the design, bidding and construction management of the 12-in Waterline Installation at Hwy 359 area. Funding is available in the 2015 Water Revenue Bond.

Riazul Mia, Utilities Director, stated that staff received nine RFQs.

Motion to approve Howland Engineering.

Moved: Cm. Vela
Second: Cm. Rangel
For: 5 Against: 0 Abstain: 1
Cm. Gonzalez abstained
Cm. San Miguel and Cm. Altgelt were not present.

27. Consideration for approval of the selection of engineering consultants based on Request For Qualifications (RFQ) received and authorizing the City Manager to
negotiate a contract for the design, bidding and construction management of the 24-in Waterline Installation Along Cuatro Vientos Road. Funding is available in the 2015 Water Revenue Bond.

Motion to approve Porras Nance Engineering.

Moved: Cm. Vela
Second: Cm. Gonzalez
For: 6 Against: 0 Abstain: 0

Cm. San Miguel and Cm. Altgelt were not present.


Geoffrey Howland of Opterra Energy Services requested that Council look at the RFQ to which OES responded and consider the business that OES has provided the City of Laredo for many years. He noted that there were inconsistencies in the public bid tabulations in terms of scoring.

Motion to approve.

Moved: Cm. Perez
Second: Cm. San Miguel
For: 7 Against: 1 Abstain: 0
Cm. Gonzalez Cm. Vela
Cm. Rangel
Cm. Perez
Mayor Pro Tempore Narvaez
Cm. San Miguel
Cm. Altgelt
Cm. Balli

29. Consideration for approval of the selection of engineering consultants based on Request For Qualifications (RFQ) received and authorizing the City Manager to negotiate a contract for the Asset Management for the Utilities Department.

Riazul Mia stated LAN partnered with Howland Engineering as the first recommendation.

Motion to approve LAN.

Moved: Cm. Vela
Second: Cm. Rangel
XII. CONSENT AGENDA

Motion to approve Consent Agenda.

Moved: Cm. Rangel
Second: Cm. Perez
For: 8    Against: 0    Abstain: 0

XII (a) RESOLUTIONS

30. 2016-R-01 Authorizing the City Manager to accept a grant in the amount of $110,000 from the Texas Homeland Security Grants Division (HSGD) for the purpose of funding the 2016 Local Border Security Program (LBSP) for the period of October 1, 2015 through August 31, 2016. Funding will be used to pay for overtime to increase patrol security along the Texas-Mexico border.

31. 2016-R-02 Authorizing City Manager to submit a grant application in the estimated amount of $116,000.00 to the Texas Department of Transportation for Enforcement of Commercial Motor Vehicle Selective Traffic Enforcement Program. The grant period will begin October 1, 2016 and runs through September 30, 2017. This grant is for overtime salaries.

32. 2016-R-03 Authorizing City Manager to submit a grant application in the estimated amount of $153,463.00 to the Texas Department of Transportation for Enforcement of Comprehensive Selective Traffic Enforcement Program. The grant period will begin October 1, 2016 and runs through September 30, 2017. This grant is for overtime salaries. The City of Laredo will match at least 30% of the grant funds.

33. 2016-R-04 Authorizing the City Manager to accept a contract with the South Texas Development Council (STDC) through funding from the Department of State Health Services (DSHS) in the amount of $140,110.00 for the continuation of City of Laredo Health Department HIV/Health & Social Services to provide medical care, treatment, case management, testing, social services and supportive care for the term period of September 1, 2015 through August 31, 2016.

34. 2016-R-06 Authorizing the City Manager to submit a grant application to the Texas Parks & Wildlife Department (TPWD) in the amount of $200,000.00 (maximum amount) with $245,000.00 in matching funds. Funds will be used for the design and construction of the
Merida Phase II Hike and Bike trail.

35. 2016-R-07 Authorizing the City Manager to accept a contract from the Texas Department of State Health Services (TDSHS) in the amount of $5,614,826.00 for the Women, Infants and Children (WIC) Program of the City of Laredo Health Department (CLHD) to continue to provide nutrition education and food supplemental services to high risk women and children for the term period of October 1, 2015 through September 30, 2016.

XII (b) MOTIONS

36. Consideration to award a contract to Park Place Recreation Design, Inc. through the Buyboard Cooperative Purchasing Agreement Programs contract pricing, in the amount of $57,794.00 for the purchase and installation of a fitness cluster and plat structure at Shiloh Crossing Park. Funding is available in the Capital Improvements Fund and 2008 C.O. bond.

37. Authorizing the City Manager to execute a contract with the Laredo Development Foundation in the amount of $578,272.00 for FY 2015-2016. This contract will be a mutual partnership in order to promote business and industrial development in our community. Funding is available in the General Fund in the amount of $478,272.00 and the Bridge Fund in the amount of $100,000.00.

38. Ratifying a Preliminary Engineering Services Letter of Authority for Preparation and Approval of Project Plans, Engineering and Estimates for the Calton Road overpass in an amount not to exceed $75,000 (fully reimbursable through Federal Funding) for review of plans by Union Pacific Rail Road on the Calton Road overpass.

39. Consideration to extend contract number FY14-026 for an additional two (2) years to Enterprise Rent-A-Car which provides rental vehicles for the Laredo Police Department Auto Theft Division. Approximately seven (7) to fifteen (15) vehicles are secured for use by the Auto Theft Task Force working with the Police Department. The term of this contract is for a twenty four (24) month period and is contingent upon continued funding in future fiscal years. There is no price increase to this current contract. Funding is currently available in the Police Department's Auto Theft Task Force contractual services, “Rental of Equipment” line item.

40. Consideration to ratify a contract to Convergint Technologies LCC, Austin TX, utilizing the State of Texas contract award, in the total amount of $192,091.89 for the installation of security video equipment for the Police Department. Funding is available in the HIDTA Task Force budget.

41. Consideration to award a software maintenance contract to the sole source provider, Sungard Public Sector, in the amount of $250,107.64. This maintenance contract provides customer support and service for the OSSI computer software system utilized by the Police and Fire Departments. The term of the contract is for twelve (12) months ending on December 31, 2016. Funding is available in the Police and Fire Department Annual Budgets.
42. Consideration to award contract FY16-007 for pharmaceutical services to patients and clients in the HIV/AIDS Programs of the City of Laredo Health Department. This contract is for a four (4) year term and is subject to future appropriations. Contract is to be awarded to the following providers:

Martinez Pharmacy, Laredo, Texas - Primary provider, for an annual amount of $65,000.00; 
ReCept Pharmacy, Fort Worth, Texas - Secondary provider, for an annual amount of $5,000.00.

Contract has an option to renew for one additional four (4) year term, upon mutual agreement of the parties. Funding is available in the State Grant HIV/Ryan White Program.

43. Consideration to authorize the purchase of fire safety gear sets for the Fire Department from Dooley Tackaberry, Deer Park, Texas, through the Buy Board Cooperative Purchasing Program’s contract pricing in the total amount of $59,825.00. The safety gear set consists of one (1) pair of fire boots, one (1) bunker coat and one (1) bunker pant. This contract is in compliance with current Collective Bargaining Agreement. Funding is available in the Fire Department Budget.

44. Consideration to renew supply contract FY14-001 for the purchase of general office supplies for all City departments to the following vendors:

1. Executive Office Supply, Laredo, Texas
2. Patria Office Supply, Laredo, Texas

This contract establishes discount percentage pricing for those office supplies most commonly utilized by City departments. Approximately $450,000.00 is spent on office supplies and copy paper on an annual basis. The term of this contract shall be for a period of one (1) year beginning as of the date of its execution. The contract may be extended for one (1) additional one (1) year period each upon mutual agreement of the parties. Funding for the additional extensions are subject to future budget appropriations. All items will be purchased on an as needed basis and funding will be secured from the user departmental budgets.

45. Consideration to renew the existing supply contract FY13-007 for the purchase of Ford Original Equipment Manufacturer (OEM) automotive parts for the City’s Fleet vehicles to the following vendors:

1. Gillie Hyde Ford Lincoln, Glasgow, Kentucky, in an amount up to $10,000.00; and
2. Sames Motor Company, Laredo, Texas in an amount up to $90,000.00.

All parts will be secured on an as needed basis. The term of this contract shall be for a period of one (1) year beginning as of the date of its execution. The contract may be extended for one, additional one (1) year period each upon mutual agreement of the parties. This is the third of four extension periods. There will be no price increase
during this extension period. Funding is available in the Fleet Maintenance Budget.

46. Consideration to renew annual supply contract FY14-010 for the purchase of general electrical supplies for all City departments in an estimated amount up to $150,000.00 to the following vendors:

1. Consolidated Electrical, Laredo, Texas (Primary Vendor)
2. 3-G Electrical Supply, Laredo, Texas (Secondary Vendor)
3. Gateway Electric, Laredo, Texas (Secondary Vendor)

This contract establishes discount percentage pricing for those electrical supplies most commonly utilized by City departments. The term of this contract shall be for a period of one (1) year beginning as of the date of its execution. The contract may be extended for one, additional one (1) year period each upon mutual agreement of the parties. This is the second of three extension periods. There will be no price increase during this extension period. All items will be purchased on an as needed basis and funding will be secured from the respective user departmental budgets.

47. Consideration to renew contract FY14-038 to Industrial Disposal Supply, San Antonio, Texas, in an amount up to $75,000.00 for the purchase of Original Equipment Manufacturer (OEM) parts/service for the City’s street sweepers. All parts and services will be secured on an as needed basis. The term of this contract shall be for a period of one (1) year beginning as of the date of its execution. The contract may be extended for two, additional one (1) year periods each upon mutual agreement of the parties. This is the second of four extension periods. There will be no price increase during this extension period. Funding is available in the Fleet Maintenance Budget.

48. Consideration to renew the existing annual supply contract FY14-024 with Hesselbein Tire Southwest, San Antonio, Texas in an amount up to $230,000.00, for the purchase of police pursuit tires and regular passenger tires for all city vehicles. The term of this contract shall be for a period of one (1) year beginning as of the date of its execution. This contract may be extended for two, additional one (1) year periods each upon mutual agreement of the parties. This is the second of four extension periods. All tires will be purchased on an as needed basis. There will be no price increase during this extension period. Funding is available in the Fleet Maintenance Budget.

49. Consideration to exercise the final renewal option and to amend contract FY13-039 to Romo Contractors, Laredo, Texas in an amount not to exceed $187,500.00 for concrete repairs of sidewalks, driveways, and curbs as a result of water line break repairs made by the Utilities Department. All work will be performed on an as needed basis required due to utility repairs. There will be no price increase during this extension period. This is the last extension period for this contract. The term of this contract shall be for a period of one (1) year beginning as of the date of its execution. Funding is available in the Water and Wastewater Department Fund.

50. Consideration to award a three (3) year generator preventative maintenance contract to Holt Company of Texas, Laredo, Texas. The maintenance to all Laredo Bridge
System generators is performed quarterly, annually, and triennially. The total amount for this contract is $50,500 for the three (3) year term of the contract and is subject to future appropriations. Funding for this contract is available in the Laredo Bridge System's Operation Fund.

51. Consideration to ratify and amend a contract issued to Mickie Service Company, Houston, Texas, in the additional amount of $48,950.00 for the installation of a 30" line stop on CSC pipe and a re-stop on the same 30" CSC pipe. There is an existing purchase order which was issued for a 30" and 24" line stop in the amount of $48,400.00. The increase is due to an additional line needed to supplement the water flow in the downtown area and add fire protection to the new mall under construction at El Portal. The total of the combined purchase order will be $97,350.00. Funding is available in the Utilities Department Water Treatment Division Fund.

52. Consideration to award contract FY16-011 to the following bidders:

A. Santex Truck Centers, San Antonio, Texas in the amount $102,904.00 for the purchase of one (1) truck/tractor and;
B. Reliance Truck & Equipment, San Antonio, Texas in the amount of $44,700.00 for the purchase of one (1) roll-off hoist for the Utilities Department. Funding is available in the 2012 T.W.D.B. Sewer Revenue Bond and the purchase is contingent upon the approval of the Texas Water Development Board.

53. Consideration to award an annual supply and service contract FY16-009 to the sole bidder ROMO Contractors, Laredo, TX in an amount up to $20,000.00 for construction and/or repair of gates and repair of existing fencing, new fence placement, replacement and/or installation of bollards at the City of Laredo International Airport. This contract establishes linear and square footage unit pricing, hourly and emergency rates, and cost plus percentage rate on materials supplied by the contractor. The term of this contract shall be for a period of one (1) year beginning as of the date of its execution. The contract may be extended for six, additional one (1) year periods. Funding for the additional extensions are subject to future budget appropriations. All services will be purchased on an as needed basis. Funding is available in Airport Department Fund.

54. Consideration to award a contract to ThyssenKrupp Elevator Americas, Corpus Christi, Texas in the amount of $71,934.00 through TCPN Cooperative Purchasing Program for the upgrade/modernization repairs and installation to City Hall's elevator. These repairs will include all labor, materials, tools, engineering and supervision needed (including any overtime incurred) to complete the project. Funding for this contract is available in the 2008 CO Bond.

55. Consideration for acceptance, release of retainage, approval of change order No. 1, a credit in the amount of $14,020.50 and credit of $30,000.00 for the cash allowance for a total final contract amount of $325,172.00, and final payment in the amount of $32,517.20 to Qro Mex Construction Inc.; Granite Shoals, Texas for the Zacate Creek Lift Station & Gravity System Reroute. The construction contract time was not extended for this change order. The contract time is one hundred and twenty (120)
working days. Funding for this contract is in the 2010 Sewer Bond.

56. Consideration for approval of the selection of engineering consultant LNV, Inc. based on Request For Qualifications (RFQ) received and authorizing the City Manager to negotiate a contract for the Feasibility Study on Ammonia Removal for Zacate WWTP. Funding is available in the 2010 Sewer Revenue Bond.

57. Consideration for approval of the selection of engineering consultant LNV, Inc. based on Request For Qualifications (RFQ) received and authorizing the City Manager to negotiate a contract for the Feasibility Study on Replacement of Lyon Ground Water Storage Tank. Funding is available in the 2015 Water Revenue Bond.

58. Authorizing the City Manager to approve Amendment No. 8 to CDM Smith, in the amount of $148,660.00 for the professional services for Miscellaneous Support for the 6 MGD to 12 MGD Expansion project, 12 MGD to 18 MGD Expansion Post 90% Design Changes, Dedicated Land Disposal (DLD) Closure and Texas Commission on Environmental Quality (TCEQ) Permit Renewal with Major Amendment. The revised contract amount is $7,977,010.00. Funding is available in the 2010 Sewer Revenue Bond Account.

END OF CONSENT AGENDA

XIII. STAFF REPORTS


Noe Hinojosa of Hinojosa and Company stated that Estrada Hinojosa and Company would refinance $59,000,000.00 of current bonds and would replace them with about $52,555,000.00 bonds. The rates on the outgoing bonds are 4.74%. They intend to price this plan the first or second week of March, either March 7 or March 15. He also outlined the firm’s expertise.

Motion to proceed with refinancing plan.

Moved: Cm. Vela  
Second: Cm. Rangel  
For: 5  
Against: 0  
Abstain: 0

Cm. Gonzalez, Cm. San Miguel, and Cm. Balli were not present.

XIV. EXECUTIVE SESSION

None.

XV. RECESS AS THE LAREDO CITY COUNCIL AND CONVENE AS THE LAREDO MASS TRANSIT BOARD
Motion to recess as the Laredo City Council and convene as the Laredo Mass Transit Board.

Moved: Cm. Vela  
Second: Cm. Rangel  
For: 6  
Against: 0  
Abstain: 0  
Cm. Gonzalez and Cm. San Miguel were not present.

60. 2016-RT-01 Authorizing the City Manager to accept and execute a grant award no. TX-34-0021-00 with the Department of Transportation, Federal Transit Administration, in the amount of $347,622.00 for fiscal year 2015 Section 5339 Bus and Bus Facilities Grant Program authorized under the Moving Ahead For Progress in the 21st Century Act (MAP-21). (Approved by Operations Committee)

Motion to approve.

Moved: Cm. Rangel  
Second: Cm. Vela  
For: 6  
Against: 0  
Abstain: 0  
Cm. Gonzalez and Cm. San Miguel were not present.

61. Consideration to award a professional contract to Public Solutions Group (PSG) and to enter into a contract of up to $260,175.00, for consulting services for the design and engineering of an upgrade to the El Metro Compressed Natural Gas (CNG) fueling station (FY15-055), located at 401 Scott Street. Funding is available from the Federal Transit Administration (FTA) Grant TX-04-0055-00.(Approved by Operations and Finance Committees)

Motion to approve.

Moved: Cm. Rangel  
Second: Cm. Vela  
For: 6  
Against: 0  
Abstain: 0  
Cm. Gonzalez and Cm. San Miguel were not present.

62. Authorizing the City Manager to waive the Parking Fees at the El Metro Transit Center Parking Facility located at 1301 Farragut Street, on Saturday, January 30, 2016, from 5:00 p.m. to 12:00 a.m. for those persons attending the 18th Annual UETA Jamboozie Festival sponsored by the Streets of Laredo, Inc. DBA, Laredo Main Street. El Metro/Transit staff is requesting one (1) Laredo Police Officer to be stationed in the Transit Center parking facility during the festivity. As per FTA Regulations and consistently with last year direction, El Metro cannot provide shuttle services for the event.
Motion to approve.

Moved: Cm. Vela  
Second: Cm. Rangel  
For: 6  
Against: 0  
Abstain: 0

Cm. Gonzalez and Cm. San Miguel were not present.

XVI. RECESS AS THE LAREDO MASS TRANSIT BOARD AND CONVENE AS THE LAREDO PUBLIC FACILITY CORPORATION

Motion to recess as the Laredo Mass Transit Board and convene as the Laredo Public Facility Corporation.

Moved: Cm. Vela  
Second: Cm. Rangel  
For: 6  
Against: 0  
Abstain: 0

Cm. Gonzalez and Cm. San Miguel were not present.

63. Appointment of Doanh "Zone" T. Nguyen as Secretary for the Laredo Public Facility Corporation due to the retirement of Mr. Gustavo Guevara.

Motion to approve.

Moved: Cm. Vela  
Second: Cm. Perez  
For: 6  
Against: 0  
Abstain: 0

Cm. Gonzalez and Cm. San Miguel were not present.

XVII. ADJOURN AS THE LAREDO PUBLIC FACILITY CORPORATION AND RECONVENE AS THE LAREDO CITY COUNCIL

Motion to adjourn as the Laredo Public Facility Corporation and reconvene as the Laredo City Council.

Moved: Cm. Vela  
Second: Cm. Rangel  
For: 6  
Against: 0  
Abstain: 0

Cm. Gonzalez and Cm. San Miguel were not present.

GENERAL COUNCIL DISCUSSIONS AND PRESENTATIONS

64.  
A. Request by Mayor Pete Saenz
a. Discussion with possible action to approve the request from the Webb County – City of Laredo Regional Mobility Authority to approve a one-time waiver of the annual audit requirement.

Ruben Soto, Jr., Chair of the Webb County-Laredo Regional Mobility Authority, reported the results of the audit required by all RMA organizations. As of 2015, the WCLRMA had no revenues and requested a waiver of that requirement. They previously requested this waiver from the County and were granted it. He reported about $80,000.00 in legal expenses in the forms of work authorizations, contracts with law firms, and agreements with financial advisors.

Cm. Vela requested copies of those contracts for Council review.

Move to grant RMA the financial audit waiver pending receipt of copies of work authorizations and contracts.

Moved: Cm. Vela
Second: Cm. Rangel
For: 6    Against: 0    Abstain: 0

Cm. Gonzalez and Cm. San Miguel were not present.

B. Request by Council Member Esteban Rangel

a. Discussion with possible action on the possibility on modifying the light fixtures to LED and Solar, City wide to reduce the cost and improve energy efficiency.

City Manager Olivares stated that the City Manager’s Office would have to work together with AEP to get a cost estimate. They performed a pilot project with a few bulbs to get an estimate. However, he said that it would be difficult to get an accurate estimate.

Motion to instruct staff to inquire with AEP and assess the factors for modifying light fixtures to LED and solar city-wide, including costs of retrofitting shades that direct light down to mitigate light pollution, as amended.

Moved: Cm. Rangel
Second: Cm. Vela
For: 7    Against: 0    Abstain: 0

Cm. San Miguel was not present.

C. Request by Council Member Alejandro "Alex" Perez


Chief Garner, Chief of Police, stated that the Electron 1000 costs $25,600
after materials and training. There are two sergeants and eight pilots in command trained in this program. All pilots in command have been trained on this drone, and the Police Department plans to use the program on search and rescue for the SWAT team, crime scenes, and action scenes. The drone program will enhance the Police Department’s crime fighting capabilities.

Cm. Perez noted that the drone program would be useful in hostage situations.

Deputy Chief Claudio Treviño stated that the camera on the drone is a high definition GoPro, which takes still or moving images and officers can enhance images.

Lieutenant Rolando Chavez stated that the drone can carry up to 10 pounds.

D. Mayor Pro-Tempore Juan Narvaez

a. Discussion with possible action to consider hosting the City’s first Annual Radio Controlled Model Aircraft (unmanned aircraft system) Competition event and to designate a location for radio controlled model aircraft event practice and event competition.

Juan Carlos Garcia from the Radio Control Modelers of Laredo stated that the nonprofit organization is in need of a flying site to continue with their hobby. They used the side of Mines Road until the City used it to build a water plant. After construction, the RCM group did not have enough runway for their purposes.

Jaime Ramirez of RCM of Laredo stated that the event will bring tourism and education opportunities to Laredo. He said the price range for someone starting in RCMA is $350-$500. The Boy Scouts of Zapata attended and expressed interest in aviation.

Geraldo Chavez stated that the organization scouted a location near the Max A. Mandel Golf Course where a landing strip can be built. It is an ideal location as it is not too close to residential areas. Model crashes would not cause damage to properties as the location is secluded from residences or businesses.

Osvaldo Guzman from Parks Department stated that runways for RCM purposes must be outside of a five-mile radius from the Laredo International Airport; the proposed location near the Max A. Mandel Golf Course is well outside of that radius. The proposed location is also in compliance with airspace requirements.

Motion to direct staff to work with The Max A. Mandel Golf Course or a fire station to host the City’s first annual Radio Controlled Model Aircraft Competition event.
E. Request by Council Member Roque Vela, Jr.

a. Status of the Sport Complex, with possible action.

Armando Cisneros noted that the only source of funding mentioned previously was the Sports Venue Tax Fund in the amount of $15,000,000.00. $10,000,000.00 in land comes from TAMIU, according to a referendum given to voters, for a total cost of $25,000,000.00. Since then, he stated that this amount is obligated to the Sport Complex.

City Manager Olivares stated that the City has $15,000,000.00 to invest in the Sport Complex. He iterated that only $5,000,000.00 will be drawn from the Sports Venue Tax Fund. The $15,000,000.00 is from the Sports Venue Tax Fund and the sale of the Civic Center.

No action taken.

F. Request by Council Member Charlie San Miguel

a. Discussion with possible action to name the Shiloh Crossing Park after the late and longtime public servant and veteran Tino Juarez.

Motion to table.

Moved: Cm. San Miguel  
Second: Cm. Perez  
For: 8  
Against: 0  
Abstain: 0

G. Request by Council Member Roberto Balli

a. Motion to consider funding of KLRN - Public Broadcasting Service (PBS) documentary about Laredo. (Co-Sponsored by Council Member George Altgelt)

Dr. Ray Keck, Texas A&M International University (TAMIU) President, stated that KLRN, the public broadcasting covering the Laredo area, created a broadcasting studio at TAMIU, which was funded by the private sector. KLRN also wants to film a documentary on Laredo and its cultural and ethnic diversity. Laredo is an enormously interesting city because of its large role in international trade as well as the mix of people residing here. The various styles of music in Laredo will serve as a mechanism to show what a remarkable place the City is. The documentary will be one hour long and will be called “Rio Grande Rhapsody.” The price to fund this documentary is $195,000. Dr. Keck requested Council to fund this amount in order for the final shooting to take place in April 2016. He also stated that the rights to this
documentary will belong to the City of Laredo.

Vish stated that in November or December 2015, the Council spent $945,000 to promote Laredo, but he hasn’t seen any product of that money spent.

Motion to direct staff to reappropriate $195,000 from CVB funds for this project.

Moved: Cm. Balli  
Second: Cm. Altgelt  
For: 8  
Against: 0  
Abstain: 0

XVIII. ADJOURN

Motion to adjourn.

Moved: Cm. Rangel  
Second: Cm. Gonzalez  
For: 7  
Against: 0  
Abstain: 0

Cm. Gonzalez was not present.

I, Doanh “Zone” T. Nguyen, City Secretary, do hereby certify that the above and foregoing is a true and correct copy of the minutes contained in pages 01 to 31 and they are true, complete, and correct proceedings of the City Council meeting held on January 19, 2016.

________________________________
Doanh “Zone” T. Nguyen  
Acting City Secretary
SPORTS COMPLEX
- 3 High School Baseball Fields
- 13 Pony League / Softball Fields
- 21 Tennis Courts (incl. one Center Court)
- Future Dorms
- Soccer Fields
- Locker Rooms
- Renovated Existing Facilities

AMENITIES
- Concessions
- Shaded Seating
- Restrooms
- Gazebo Plazas
- Batting Cages
- Bullpens
SPORTS COMPLEX
- 4 High School Baseball Fields
- 13 Pony League / Softball Fields
- 21 Tennis Courts
- Natural Hike & Bike Trail System

AMENITIES
- Concession Stands
- Shaded Plazas
- Maintenance Facility
- Batting Cages
- Bullpens
City of Laredo, Texas

Refunding Analysis and Market Update
General Obligation Refunding Bonds, Series 2016
Waterworks & Sewer System Revenue Refunding Bonds, Series 2016
General Obligation Refunding Bonds, Series 2016
• Based on current market rates, significant Net Present Value (NPV) and annual savings can be realized by refunding the City’s Combination Tax & Revenue Certificates of Obligation, Series 2008A and Combination Tax and Waterworks and Sewer System Revenue Certificates of Obligation, Series 2008B.

<table>
<thead>
<tr>
<th>Refunding Summary</th>
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<tbody>
<tr>
<td>Delivered:</td>
</tr>
<tr>
<td>Par Amount of Refunding Bonds:</td>
</tr>
<tr>
<td>Par Amount of Refunded Bonds:</td>
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<tr>
<td>Net Present Value Savings:</td>
</tr>
<tr>
<td>% Savings of Refunded Bonds:</td>
</tr>
<tr>
<td>Avg. Annual Savings (FYE 2017-2033):</td>
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<tr>
<td>Avg. Coupon of Refunded Bonds:</td>
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<tr>
<td>True Interest Cost (TIC):</td>
</tr>
<tr>
<td>Rates as of:</td>
</tr>
<tr>
<td>Negative Arbitrage:</td>
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Eligible Bonds to be Refunded

- As shown, current rates offer significant savings on a maturity-by-maturity basis versus the existing interest rates.

<table>
<thead>
<tr>
<th>Series</th>
<th>Maturity Date</th>
<th>Existing Coupon</th>
<th>Par Amount</th>
<th>Call Date</th>
<th>Call Price</th>
<th>Current Rates</th>
<th>Rate Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Combination Tax &amp; Revenue C/O, Series 2008A</td>
<td>2/15/2018</td>
<td>5.000%</td>
<td>$1,485,000</td>
<td>2/15/2017</td>
<td>100%</td>
<td>0.920%</td>
<td>4.080%</td>
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<tr>
<td></td>
<td>2/15/2019</td>
<td>4.000%</td>
<td>$1,700,000</td>
<td></td>
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<td>1.110%</td>
<td>2.890%</td>
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<tr>
<td></td>
<td>2/15/2020</td>
<td>4.000%</td>
<td>$1,775,000</td>
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<td>1.250%</td>
<td>2.750%</td>
</tr>
<tr>
<td></td>
<td>2/15/2021</td>
<td>4.125%</td>
<td>$1,845,000</td>
<td></td>
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<td>1.370%</td>
<td>2.755%</td>
</tr>
<tr>
<td></td>
<td>2/15/2022</td>
<td>4.250%</td>
<td>$1,925,000</td>
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<td>1.480%</td>
<td>2.770%</td>
</tr>
<tr>
<td></td>
<td>2/15/2023</td>
<td>4.500%</td>
<td>$2,015,000</td>
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<td>2.830%</td>
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<td>5.000%</td>
<td>$2,110,000</td>
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<td>1.920%</td>
<td>3.080%</td>
</tr>
<tr>
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<td>2/15/2025</td>
<td>5.000%</td>
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<td>4.500%</td>
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<tr>
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<td>4.500%</td>
<td>$2,540,000</td>
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<td>2.390%</td>
<td>2.110%</td>
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</table>

**Total:** $22,375,000 (37.82% Total Bonds to be Refunded)
Eligible Bonds to be Refunded (continued)

- As shown, current rates offer significant savings on a maturity-by-maturity basis versus the existing interest rates.

<table>
<thead>
<tr>
<th>Series</th>
<th>Maturity Date</th>
<th>Existing Coupon</th>
<th>Par Amount</th>
<th>Call Date</th>
<th>Call Price</th>
<th>Current Rates</th>
<th>Rate Difference</th>
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<tr>
<td>Combination Tax &amp; WW &amp; SS Rev C/O, Series 2008B</td>
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<td>100%</td>
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<td>4.125%</td>
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<td>1.370%</td>
<td>2.755%</td>
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<tr>
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<td>4.250%</td>
<td>$1,825,000</td>
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<td>2.770%</td>
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<td>4.250%</td>
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<td>1.670%</td>
<td>2.580%</td>
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<tr>
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<td>2/15/2024</td>
<td>4.375%</td>
<td>$1,985,000</td>
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<td>1.920%</td>
<td>2.455%</td>
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<td>5.000%</td>
<td>$2,080,000</td>
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<td>2.050%</td>
<td>2.950%</td>
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<tr>
<td></td>
<td>2/15/2026</td>
<td>5.000%</td>
<td>$2,190,000</td>
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<td>2.200%</td>
<td>2.800%</td>
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<tr>
<td></td>
<td>2/15/2027</td>
<td>5.000%</td>
<td>$2,300,000</td>
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<td>2.310%</td>
<td>2.690%</td>
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<td>2/15/2028</td>
<td>4.500%</td>
<td>$2,415,000</td>
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<td>2.390%</td>
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<td></td>
<td>2/15/2029</td>
<td>5.000%</td>
<td>$2,530,000</td>
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<td>2.470%</td>
<td>2.530%</td>
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<td>2.450%</td>
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<td>2/15/2031</td>
<td>5.000%</td>
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<td>2.380%</td>
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<tr>
<td></td>
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<td>2.320%</td>
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<tr>
<td></td>
<td>2/15/2033</td>
<td>5.000%</td>
<td>$3,090,000</td>
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<td>2.730%</td>
<td>2.270%</td>
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$36,780,000 (62.18% Total Bonds to be Refunded)

$59,155,000 Total Bonds to be Refunded
## General Obligation Savings Summary

<table>
<thead>
<tr>
<th>FYE 9/30</th>
<th>Prior Debt Service</th>
<th>Refunding Debt Service</th>
<th>Savings (1)</th>
<th>Present Value Savings</th>
<th>FYE 9/30</th>
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<tr>
<td>2016</td>
<td>$1,365,188</td>
<td>$1,363,806</td>
<td>$1,382</td>
<td>$1,372</td>
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<tr>
<td>2017</td>
<td>$4,175,875</td>
<td>$2,426,300</td>
<td>$1,749,575</td>
<td>$1,717,276</td>
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</tr>
<tr>
<td>2018</td>
<td>$5,625,625</td>
<td>$3,687,100</td>
<td>$1,938,525</td>
<td>$1,862,413</td>
<td>2018</td>
</tr>
<tr>
<td>2019</td>
<td>$5,768,575</td>
<td>$4,357,700</td>
<td>$1,410,875</td>
<td>$1,326,318</td>
<td>2019</td>
</tr>
<tr>
<td>2020</td>
<td>$5,773,175</td>
<td>$4,679,100</td>
<td>$1,094,075</td>
<td>$1,006,431</td>
<td>2020</td>
</tr>
<tr>
<td>2021</td>
<td>$5,769,928</td>
<td>$5,033,100</td>
<td>$736,828</td>
<td>$663,279</td>
<td>2021</td>
</tr>
<tr>
<td>2022</td>
<td>$5,771,094</td>
<td>$5,687,200</td>
<td>$83,894</td>
<td>$73,929</td>
<td>2022</td>
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<tr>
<td>2023</td>
<td>$5,775,588</td>
<td>$5,560,200</td>
<td>$215,388</td>
<td>$185,767</td>
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<td>2024</td>
<td>$5,768,597</td>
<td>$5,760,000</td>
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<td>2025</td>
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<td>$5,713,000</td>
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<td>2026</td>
<td>$5,770,363</td>
<td>$5,711,625</td>
<td>$58,738</td>
<td>$47,490</td>
<td>2026</td>
</tr>
<tr>
<td>2027</td>
<td>$5,771,013</td>
<td>$5,714,125</td>
<td>$56,888</td>
<td>$44,967</td>
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</tr>
<tr>
<td>2028</td>
<td>$5,767,238</td>
<td>$5,705,125</td>
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<tr>
<td>2029</td>
<td>$3,167,500</td>
<td>$3,110,625</td>
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<td>2031</td>
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<td>2032</td>
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<td>2033</td>
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<td>2033</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$84,709,056</strong></td>
<td><strong>$76,941,006</strong></td>
<td><strong>$7,768,051</strong></td>
<td><strong>$7,244,432</strong></td>
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</tr>
</tbody>
</table>

### Savings Summary

- **Net Future Value (FV) Savings from cash flow:** $7,768,051
- **Net Present Value (PV) Savings from cash flow:** $7,244,432
- **% Savings of Refunded Bonds:** 12.247%
- **Avg. Annual Savings (FYE 2017-2033):** $456,863

(1) Savings to be distributed in proportion to debt class.
<table>
<thead>
<tr>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>E</th>
<th>F</th>
<th>G</th>
<th>H</th>
<th>I</th>
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<td>CITY OF LAREDO, TEXAS</td>
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<td>Collections Rate</td>
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<tr>
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<tr>
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<td>14,161,632</td>
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<td>(16,335,200)</td>
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<td>22</td>
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<td>16,619,236</td>
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<td>13,594,036</td>
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<td>24</td>
<td>2029</td>
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<td>25</td>
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<td>11,849,127,826</td>
<td>12,619,236</td>
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<td>(2,749,174)</td>
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Prepared by Estrada Hinojosa & Co., Inc. Page 2 of 2

1/18/2016, 2:22 PM
Waterworks & Sewer System Revenue Refunding Bonds, Series 2016
Based on current market rates, significant Net Present Value (NPV) and annual savings can be realized by refunding the City’s Waterworks and Sewer System Revenue Bonds, Series 2007 and Waterworks and Sewer System Revenue Bonds, New Series 2010.

### Refunding Summary

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<th>Description</th>
<th>Value</th>
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<td>Par Amount of Refunding Bonds:</td>
<td>$23,480,000</td>
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<td>Par Amount of Refunded Bonds:</td>
<td>$24,700,000</td>
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<td>Net Present Value Savings:</td>
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<td>Avg. Annual Savings (FYE 2017-2030):</td>
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<td>Avg. Coupon of Refunded Bonds:</td>
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<td>True Interest Cost (TIC):</td>
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<td>Negative Arbitrage:</td>
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Eligible Bonds to be Refunded

- As shown below, current rates offer significant savings on a maturity-by-maturity basis versus the existing interest rates.

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<th>Existing Coupon</th>
<th>Par Amount</th>
<th>Call Date</th>
<th>Call Price</th>
<th>Current Rates</th>
<th>Rate Difference</th>
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<td>1.560%</td>
<td>2.940%</td>
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<td>1.730%</td>
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<td>$10,740,000</td>
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</table>

| **Waterworks & Sewer System Revenue Bonds, New Series 2010** |               |                 |            |           |            |               |                 |
| 3/1/2026                    | 5.000%        | $2,510,000      | 3/1/2020   | 100%      | 2.470%     | 2.530%        |                 |
| 3/1/2027                    | 5.250%        | $2,640,000      | 2.570%     | 2.680%    |            |               |                 |
| 3/1/2028                    | 5.250%        | $2,785,000      | 2.650%     | 2.600%    |            |               |                 |
| 3/1/2029                    | 5.250%        | $2,935,000      | 2.740%     | 2.510%    |            |               |                 |
| 3/1/2030                    | 5.250%        | $3,090,000      | 2.810%     | 2.440%    |            |               |                 |
| **Total**                   |               |                 |            |           |            |               | $13,960,000     |
| **Total Bonds to be Refunded** | $24,700,000   |                 |            |           |            |               |                 |
### Waterworks and Sewer System Savings Summary

<table>
<thead>
<tr>
<th>FYE 9/30</th>
<th>Prior Debt Service</th>
<th>Refunding Debt Service</th>
<th>Savings</th>
<th>Present Value Savings</th>
<th>FYE 9/30</th>
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### Savings Summary

- Net Future Value (FV) Savings from cash flow: $2,052,400
- Net Present Value (PV) Savings from cash flow: $1,869,023
- % Savings of Refunded Bonds: 7.567%
- Avg. Annual Savings (FYE 2017-2030): $146,335
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<th>Fiscal Year</th>
<th>Total Combined Debt Service Requirements</th>
<th>2016 Waterworks Self-Supporting GO Debt Service Requirements</th>
<th>Plus: Combined Self-Supporting Debt</th>
<th>Grand Total Debt Service</th>
<th>Coverage Ratio (i)</th>
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**Net Revenue Available for Debt Service [FYE 2015]:** $29,285,850

**Prepared by Estrada Hinojosa & Co., Inc.**

ZZ_Laredo_2015_Financings_01_15.xlsx

2016_WW_SS_Sizing_01_17_16

1 of 2
### Waterworks System and Sewer System Debt Service Requirements

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<th>Fiscal Year</th>
<th>Total Combined First Lien Debt</th>
<th>Total Combined Subordinate Lien Debt</th>
<th>Total Combined First Lien Revenue Ref</th>
<th>Coverage Ratio (1)</th>
<th>Total Combined Subordinate Lien Revenue Ref</th>
<th>Coverage Ratio (2)</th>
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**Notes:**
- Coverage Ratio (1) refers to the ratio of revenue to debt service.
- Coverage Ratio (2) refers to the ratio of revenue to debt service for the current fiscal year.

### Debt Requirements Using Revenue

- **PV Savings [%]:** 7.5669%
- **PV Savings [$]:** $1,869,023
- **Par Amount:** $23,480,000
- **Delivery Date:** 4/20/2016
- **TIC:** 3.2212%
- **Avg. Coup. Ref.:** 5.0394%

### FYE 2015 Net Revenue Figure

- **Net Revenue Available for Debt Service:** $29,285,850

**Prepared by Estrada Hinojosa & Co., Inc.**

ZZ_Laredo_2015_Financings_01_15_15.xlsx

2016_WW_SS_Sizing_01_17_16
### Timetable

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<th>APRIL 2016</th>
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<td>3 4 5 6 7 8 9</td>
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<td>17 18 19 20 21 22 23</td>
<td>14 15 16 17 18 19 20</td>
<td>21 22 23 24 25 26 27</td>
<td>10 11 12 13 14 15 16</td>
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<td>24/31 25 26 27 28 29 30</td>
<td>28 29</td>
<td>20 21 22 23 24 25 26</td>
<td>17 18 19 20 21 22 23</td>
</tr>
</tbody>
</table>

**January 19, 2016 (Tuesday)**  
City Council meeting to approve Plan of Finance.

**February 1, 2016 (Monday)**  
City Council meeting to approve Parameters Sale.

**February 3, 2016 (Wednesday)**  
Send first draft of Preliminary Official Statement (POS) to Bond Counsel, District, and Financial Advisor.

**February 10, 2016 (Wednesday)**  
Receive comments on first draft of POS.

**February 16, 2016 (Tuesday)**  
Send second draft of the POS to working group and Rating Agencies.

**February 22, 2016 (Monday)**  
Receive comments on second draft of the POS from working group.

**Week of February 22**  
Rating Agency conference calls.

**February 26, 2016 (Friday)**  
Send third draft of the POS to working group.

**March 2, 2016 (Wednesday)**  
Receive comments on third draft of the POS from working group.

**March 7, 2016 (Monday)**  
Print and distribute POS.

**March 8, 2016 (Tuesday)**  
Receive Bond Ratings.

**March 15, 2016 (Tuesday)**  
Price the Bonds.

**March 15, 2016 (Tuesday)**  
Designated official executes legal documents.

**April 12, 2016 (Tuesday)**  
Closing.
Established in 1992, the Firm has become the largest Hispanic-owned full service investment bank in Texas, and second largest in the nation, specializing in municipal financial advisory and bond underwriting services.

Estrada Hinojosa leverages its experience from participating in an average of over five transactions per week, allowing the Firm to offer exceptional service to its clients, while remaining profitable for 23 consecutive years.

Estrada Hinojosa has 42 employees, of which 28 are Registered Representatives. 100% of the Firm’s outstanding shares are owned by fifteen of its most dedicated employees.

The Firm is a HUB certified Minority Business Enterprise, regulated as an Independent Broker Dealer by the Financial Industry Regulatory Authority (FINRA) and the U.S. Securities and Exchange Commission (SEC), and is subject to the governing rules of the Municipal Securities Rulemaking Board (MSRB). All of its bankers are registered representative subject to governing regulations.

The Firm’s founders are not only involved in day-to-day operations but continue to be involved in industry related policy-making and advocacy boards such as the Securities Industry Protection Corporation (SIPC), the MSRB, the Federal Reserve Board of Dallas, the Securities Industry Financial Markets Association (SIFMA), the Bond Dealers of America (BDA), and the Municipal Advisory Council of Texas (Texas MAC).
Public Finance Expertise

- Estrada Hinojosa’s coverage of national clients is expanding. Currently, our firm has provided financial advisory or underwriting services in 28 states and the District of Columbia.
- Estrada Hinojosa currently employs 28 experienced bankers, all of whom are at fully licensed Registered Representatives of FINRA.
- Our bankers have the municipal finance credentials and demonstrated expertise to rival any Wall Street firm. Our sector experience includes:
  - Cities and Counties
  - State and Local Government Agencies and Authorities
  - School Districts
  - Housing
  - Economic Development - Special Districts
  - Higher Education - Health Care & Hospitals
  - Transportation - Airports, Transit, Toll Roads, Bridges, & Ports
  - Public Private Partnerships
  - Investment Advisory Services
Estrada Hinojosa is a Leader with a Growing National Footprint...

- In 25 years the Firm has completed:
  - Financial Advisory Services- 1,676 financings totaling $105.2 billion
  - Underwriting Services- 2,766 financings totaling $280 billion

- For calendar year ended 2015, the Firm completed:
  - Financial Advisory Services- 115 financings totaling $9.6 billion
  - Underwriting Services- 227 financings totaling $29.4 billion

Map of Estrada Hinojosa Offices

2014 U.S. Financial Advisory Rankings (Par Amount)

<table>
<thead>
<tr>
<th>Firm</th>
<th>Volume of Bonds Issues ($BN)</th>
</tr>
</thead>
<tbody>
<tr>
<td>PFM</td>
<td>48.5</td>
</tr>
<tr>
<td>PRAG</td>
<td>27.9</td>
</tr>
<tr>
<td>FirstSouthwest</td>
<td>26.8</td>
</tr>
<tr>
<td>Estrada Hinojosa &amp; Co.</td>
<td>8.7</td>
</tr>
<tr>
<td>KNN Public Finance</td>
<td>6.4</td>
</tr>
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</table>

2014 Texas Financial Advisory Rankings (Par Amount)

<table>
<thead>
<tr>
<th>Firm</th>
<th>Volume of Bonds Issues ($BN)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FirstSouthwest</td>
<td>13.1</td>
</tr>
<tr>
<td>Estrada Hinojosa &amp; Co.</td>
<td>8.7</td>
</tr>
<tr>
<td>Southwest Securities</td>
<td>2.4</td>
</tr>
<tr>
<td>BOSC</td>
<td>2.3</td>
</tr>
<tr>
<td>Specialized Public Finance</td>
<td>1.9</td>
</tr>
</tbody>
</table>

Growth of FA and Underwriting Experience
Market Update
Market Update

Commentary for the week of January 18th

- Municipal volume is forecast to dip to $5.46 billion during this holiday-shortened week, after municipal bonds rallied on Friday amid declines in equity and commodity markets. This compares to last week’s total primary issuance of $7.4 billion.

- Top-rated municipal bonds ended stronger on Friday, as yields on some maturities fell as much as four basis points. Treasuries rallied as equities fell on concern over China and weakness in oil prices.

- The yield on the 10-year benchmark muni GO and 30-year muni yield fell four basis points each to 1.75% and 2.70%, respectively. Yields ended unchanged for the week.

- The yield on the two-year Treasury dropped on Friday five basis points to 0.84%, while the 10-year Treasury yield and 30-year Treasury yield decreased to 2.02% and 2.80%, respectively.

- The Dow Jones Industrial Average fell approximately 2.40%, the Nasdaq Composite Index was off by around 2.80%, and the S&P 500 Index was down about 2.10%. The price of oil fell below $30 a barrel.

MMD to Treasury Ratios

Source: Municipal Market Data
Thomson Reuters TM3
Market Update

Calendar Week of January 18th

<table>
<thead>
<tr>
<th>Issue Description</th>
<th>Sale</th>
<th>Par Amount ($000)</th>
<th>Moody's</th>
<th>S&amp;P</th>
<th>Fitch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aldine ISD U/L Tax School Building &amp; Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 265,455</td>
<td>Aa1</td>
<td>AA</td>
<td>NR</td>
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<tr>
<td>Rockwall ISD U/L Tax School Building Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 111,500</td>
<td>Aaa</td>
<td>AAA</td>
<td>NR</td>
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<tr>
<td>Hidalgo Co. Drainage District No. 1 U/L Tax Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 53,495</td>
<td>Aa2</td>
<td>AA-</td>
<td>NR</td>
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<tr>
<td>Harris Co. Water Control &amp; Improv District No. 89 U/L Tax Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 30,485</td>
<td>NR</td>
<td>AA</td>
<td>NR</td>
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<tr>
<td>Mabank ISD U/L Tax School Building &amp; Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 20,995</td>
<td>NR</td>
<td>A+</td>
<td>AA</td>
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<td>Calallen ISD U/L Tax Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 8,900</td>
<td>Aa2</td>
<td>A+</td>
<td>AA-</td>
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<td>Caddo Mills ISD U/L Tax Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 7,380</td>
<td>NR</td>
<td>AAA</td>
<td>NR</td>
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<tr>
<td>Robstown ISD U/L Tax Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 6,945</td>
<td>A3</td>
<td>NR</td>
<td>NR</td>
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<tr>
<td>Freer ISD U/L Tax Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 6,290</td>
<td>NR</td>
<td>A</td>
<td>NR</td>
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<tr>
<td>Sunfield MUD No. 1 GO Ref Bonds, Series 2016</td>
<td>1/18</td>
<td>$ 4,980</td>
<td>Baa2</td>
<td>NR</td>
<td>NR</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>$ 516,425</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Weekly Supply</td>
<td></td>
<td>$ 933,810</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Rating reflects underlying or insured rating, as appropriate
**Source: Bond Buyer
***Source: Municipal Market Data
Bond Buyer Indices vs. 30 Year Treasury: 30 Year History

Source: Bond Buyer
Tax-Exempt and Treasury Spreads: 1 Year History

**Bond Buyer Indices vs. 30 Year Treasury**

- BB 11 GO Index
- BB Revenue Index
- 30 Year Treasury

**MMD Rates**

- AAA 10 Y
- AAA 20 Y
- AAA 30 Y

**MMD to Treasury Ratios**

- 10Y MMD/10Y Treasury Ratios
- 20Y MMD/20Y Treasury Ratios
- 30Y MMD/30Y Treasury Ratios

**AAA MMD to BBB MMD Spreads**

Source: Municipal Market Data
Thomson Reuters TM3
Bond Buyer
Disclaimer

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• Values communities and neighborhoods.
• Provides more transportation choices.
• Promotes equitable, affordable housing.
• Enhances economic competitiveness.
• Supports existing communities.
• Coordinates policies and leverages investment.

“meeting the needs of the present without compromising the ability of future generations”

U.S. DOT, EPA, and HUD.
https://www.sustainablecommunities.gov/
What is a Comprehensive Plan?

The Comprehensive Plan will be the guiding document for the City. It is intended to play a pivotal role in shaping the future of the City.
FLEXIBLE FRAMEWORK

- Updateable
- Revisable
- Improvable

Ensures that the City continues to be the community that its citizens desire it to be.
• Demographic and Economic Projections;
• Economic Development, Business Sector Forecast & Tourism;
• Economic Development Plan;
• Existing and Future Land Use;
• Existing Thoroughfare Conditions;
• Future Thoroughfare Improvements;
• Existing and Future Infrastructure Growth (Water, Sewer, Storm Drainage);
• Annexation;
• Environment and Natural Resources;
• Housing Conditions and Growth;
• Historic Preservation and Downtown Revitalization (Section to focus on the Historic Downtown Area of Laredo), update existing Historic Urban Design Guidelines, develop Historic Sign Guidelines and approval process;
• Greenspace, Parks and Open Areas, Hike and Bike Trails (Reference and Referral to Adopted Parks Master Plan);
• Neighborhood Redevelopment;
• Community Facilities and Public Services (Existing and Needs);
• Border Relations
• Implementation of the City of Laredo Comprehensive Plan
DEFINE

CURRENT CONDITIONS ANALYSIS
COMMUNITY CONCERNS
STRATEGIES FOR ADDRESSING COMMUNITY CONCERNS
GOALS, POLICIES & CODES
CITY OF LAREDO
COMPREHENSIVE PLAN

Frank + Hickey Peña Architects: Project Managers
Dover, Kohl & Partners: Urban Design/Planning
Speck and Associates: Walkability, Smart Growth
Angelou Economics: Economic Development, Cluster Analysis
HNTB: Transportation
Gallinar Consulting: Housing
EXAMPLE: CLUSTER MAPPING

Growing Locally, Shrinking Nationally

Growing Locally, Growing Nationally

= Relative local size of cluster (employment)

U.S. Employment CAGR (2002-2012)

Educational Services

Health Care and Social Assistance

Professional & Scientific

Mineral & Oil

Accommodation and Food Services

Transportation and Warehousing

Wholesale Trade

Entertainment and Recreational Services

Finance and Insurance

Real Estate, Administrative and Support Services

Management of Companies

Construction

Utilities

Retail Trade

Information

Manufacturing

Agriculture

U.S. Cluster Employment Compound Annual Growth Rate (CAGR), 2002-2012

Source: BLS-CECBV
Our scorecard for this region’s performance in the U.S. economy is based on **3 categories of data:**

- **Performance**: Taking the temperature
- **Business Environment**
- **Demographics & Geography**
Cluster Portfolio

The Cluster Portfolio page illustrates the strongest traded clusters in this region, as well as its top performing traded and local clusters. Click the link below to view the full set of charts.

4 Traded Clusters

- Music
  - 60.0
- Oil & Gas
  - 1.67k
- Performing Arts
  - 395
- Transportation
  - 10.6k

Traded vs. Local Clusters

Top Clusters by Employment

- Transportation and Logistics
- Business Services
- Distribution and Electronic Commerce
PLAN IMPLEMENTATION

- Adopt ordinances and codes
- Align Annual Work Programs and Budgets
- Align Development Approval Process
- Align Capital Improvement Plans

Example: Improved Land Development Code
• Inform Private Development Decisions

• Allow Future Interpretations

• Align Economic Incentives
Plan Approach

• Phase 1: Project Initiation & Existing Conditions Analysis
• Phase 2: Public Design Charrette
• Phase 3: Comprehensive Plan Report
• Phase 4: Implementation Strategy
PUBLIC ENGAGEMENT: CHARRETTE

- Urban Design Policies
- Historic Preservation Policies
- Housing Policies
- Neighborhood Policies
- Economic Policies
- Border Relations Policies
- Conservation and Environment Policies
- Wastewater, Potable Water and Drainage Policies

- Solid Waste Policies
- Energy Policies
- Public Safety Policies
- Public Building Policies
- Recreation and Open Space Policies
- Health and Human Service Policies
- Children, Families and Education Policies
Full-Size Plans

No. 1091: Forte: Dave Horvath's glow-powered Classic Pattern aircraft spans 57.5 inches. ......................................................... $15.00

No. 1090: Miles M.20: Paul Kohlmann's "MA Construction Series" subject spans 45 inches and uses electric power ................................................................. $13.00

No. 1089: Avro Vulcan: Larry Kruse's flat-foam Delta wing is a stable, yet acrobatic, park flyer ......................... $7.00

No. 1088: Cessna 310: "Push-pull" electric FF model by Sandor uses ParkZone electronics ................................................................. $6.00

No. 1087: Margaret June: Bill Bischoff's 1/8-scale sport plane, Goodyear Racer uses stock ASP 215A or Magnum XL5-15A engine. ................................................................. $7.00

No. 1086: SkySkimmer: Clark Salisbury's 1/8-scale floatplane was designed with other model and full-scale aircraft in mind .............................................................................. $22.00

Full-size plans list available. A complete listing of all plans previously published in this magazine through no. 1066 may be obtained for $2.00 from the AMA Plans Service, 5151 E. Memorial Dr., Muncie IN 47302; ph: (800) 435-9262, ext. 507; email: planservice@modelaircraft.org. Plans listings, photos, and printable order forms are also available online at www.modelaircraft.org/plans.aspx.

Fill in the blanks below with the number(s) of the plans you want to order. **Add a second copy of each plan for half of the original plans cost (limit 1). Please do not include requests or payment for other service with your plans order. Allow one to three weeks for delivery—longer for overseas. NO COOs, please. Prices and Shipping/Handling charges may be subject to change.

Plan # ____________ Plan # ____________ Plan # ____________ Plan # ____________

By Mail: Check or money orders (in U.S. funds drawn on a U.S. bank) are payable to: AMA 5151 E. Memorial Dr. Muncie IN 47302

By Email: planservice@modelaircraft.org

By Phone: (800) 435-9262

By Fax: (765) 281-7904

Check | Money Order | MasterCard | Visa

AMA #: ____________

CARDNO: ____________

CARDHOLDER'S SIGNATURE (if faxing or mailing) ____________

NAME: ____________

PH#: ____________

STREET: ____________

CITY: ____________ STATE: ____________ ZIP: ____________

Domestic Shipping and Handling Charges *
(All domestic orders are shipped in tubes)

Order | Shipping

Up to $25.99 ........................................ add $6.00
$26.00 to $50.00 .................................. add $9.00
$51.00 to $75.99 .................................. add $12.00
$76.00 to $100.99 ................................ add $15.00
$101.00 or more ................................ add $18.00

Foreign Orders

Contact the Plans Service for shipping charges.

Phone: (800) 435-9262
Fax: (765) 281-7904
Email: planservice@modelaircraft.org

NO REFUNDS OR EXCHANGES ON PLANS.

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Aero Mail
If you have a letter to the editor, please submit it to AMA Editor-in-Chief Jay Smith at 5151 E. Memorial Dr., Muncie IN 47302, or email jay@modelaircraft.org. We also encourage you to submit letters to the editor online at www.ModelAviation.com/editor.

Product Spotlight: Worth a Closer Look
We have found some of these items on our own, but many have been brought to our attention by outside sources. If you have a product or service that you feel might be "worth a closer look," contact AMA Editor-in-Chief Jay Smith by email at jay@modelaircraft.org.

Product Spotlight: Modeler's Mail
Manufacturers and distributors should include their mailing address, telephone number or email, a website address, and the purchase/retail price of the product for the consumer. Product releases and photos should be sent to AMA Editor-in-Chief Jay Smith at jay@modelaircraft.org, or by postal mail at 5151 E. Memorial Dr., Muncie IN 47302, Attn: Modeler's Mail.

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